



**MESSAGE** FROM THE CEO Pedri Reyneke, CEO and Wealth Manager

serve. Assets under management (AUM) grew from R426.6 million in January to over R529.3 million in November – a phenomenal 24% increase. This momentum reflects the discipline of our advisers, the commitment of partners who are excited to build with us, and clients who understand the value of long-term planning and trust us to guide their financial journey.

It's been an exceptional year for Multilink and for the clients we

But 2025 has been significant for reasons beyond growth. We strengthened our offering, expanded our community involvement, and received industry recognition that speaks to the standards we uphold. A few highlights include:

# of solutions, giving clients more flexibility across retirement,

A stronger, broader offering

investment, and healthcare solutions. Recognition among South Africa's best

In another milestone, Multilink was named one of the Masthead

This year we integrated Alexander Forbes products into our suite

### Top 20 Advisory Firms in Johannesburg. Masthead benchmarks best practice in compliance, internal processes, risk management,

and advice standards – areas that speak directly to client protection. A personal career honour I was recently selected as one of the Citywire Top 50 Advisers for

2025, recognising advisers who demonstrate excellence in client

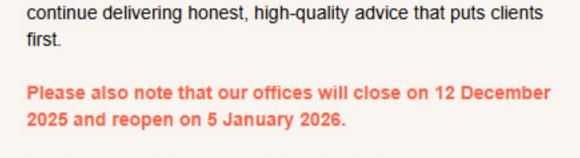
### service, ethical practice, and financial planning. While personally meaningful, this was made possible thanks to an incredible team.

Celebrating movement, connection, and local pride We recently co-sponsored the launch of Secunda's new MTB trail at Groen Strook, where 167 enthusiastic riders took to the route for its debut. Our team served breakfast and refreshments, adding to

the excitement and making the day feel genuinely special for

# everyone involved.

As we look forward to the December holiday, I want to thank every member of our Multilink family for supporting our journey this year.



Your dedication is the reason we can grow responsibly and

walking your financial journey with you into the new year.

Thank you again for your continued trust. We look forward to

**CLIENT SUCCESS STORIES** 

IN THIS ISSUE



A retirement plan that works A strong retirement plan for two





2026 cover





# Behind that number are real stories – like Mr B, who transferred

AUM reaching R529 million in November.

his pension into a Preservation Fund in 2021. By the time he retired in 2024, his fund had grown from just over R8.6 million to around R13.2 million – a 52.7% increase over three years. At

retirement, he withdrew the standard one-third lump sum and

Multilink continued to deliver strong performance in 2025, with

invested R10.28 million into a Living Annuity to create a sustainable long-term income stream. Since then, he has drawn over R500,000 in income, while the remaining portfolio has continued to grow. By October 2025, his fund stood at R11.2 million, with nearly R1 million in growth over the same period, proving that disciplined planning and wise investing creates sustainable returns.

A strong retirement plan for two When Mr and Mrs V joined Multilink in 2020, their combined investment totalled some R21.8 million across several portfolios.

A key part of their plan involved shifting certain assets into Mrs

V's name to benefit from her stronger tax position. Today, this

allows her to withdraw R55,000 per month from her investments,

### while Mr V receives nearly R110,500 per month in retirement income – a combined income of about R165,500 monthly.

Meanwhile, their investments continue to grow. By October 2025, their assets had reached R29.1 million, reflecting nearly R7.3

alone has saved the couple around R15,000 each month, further

These results serve as a clear example of how smart structuring, tax planning, and disciplined management can protect long-term wealth and support a comfortable retirement.

million in growth since joining Multilink. The tax efficiency strategy

**COMMUNITY & EVENTS** 

strengthening their net retirement income.



## R500k+ Current value:

R11.2m Nearly R1m growth post-retirement

Starting value

R21.8m → R29.1m

(R7.3m growth) Combined income: ±R165 500 per month Tax efficiency: ±R15 000 monthly savings **MEDICAL AID** 

Last chance to

cover

confirm your 2026

The window to finalise your

closing soon. With increases for 2026 already confirmed,

this is the ideal time to make

sure your cover still fits your

needs and budget before the

holiday season begins.

If your health needs,

dependants, or financial

circumstances have changed,

it may be wise to reassess

benefits still match your

needs. Remember that

your plan, and whether your

upgrades typically need to be

Our digital platform compares

more than 300 plans, helping

you find the most suitable

cover without unnecessary

costs. If you're unsure which

to choose, our advisers are

available to support you

December.

before offices close on 12

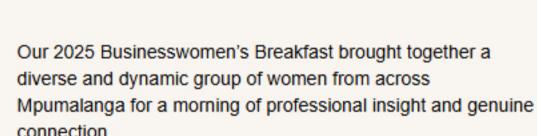
completed before year-end,

while most schemes allow

downgrades at any time

during the year.

2026 medical aid plan is



Businesswomen's Breakfast

connection. Held at Huis Kombuis, the session featured guest speaker Madelain Roscher, CEO of PR Worx, who shared powerful, relatable guidance on building meaningful networks with intention. Her message that real relationships are formed through curiosity and authenticity resonated strongly with everyone in the room.

The atmosphere was warm and engaging, with entertainment

Guests described the event as "one to remember" and were

We're grateful to everyone who joined us, and we look forward

by Rhona van Niekerk adding a light, memorable touch.

already looking forward to future gatherings.

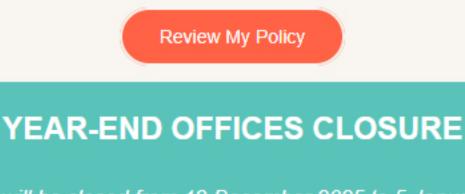
to hosting many more moments that bring our business community together.

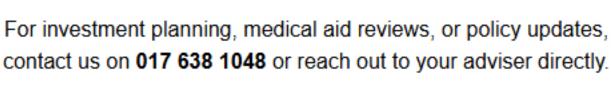
View more events



# Speak to an Adviser

Prepare for festive-season risks November is an ideal time to review your short-term insurance. The festive season often brings an increase in accidents, theft, and weather-related claims, and many households are looking for ways to reduce costs without sacrificing protection. A quick policy review can prevent duplicate cover, highlight unnecessary extras, and reveal savings without compromising your level of protection. Our advisers, Bronwyn and Zach, are available to help review your current policies and ensure everything is in order before the holiday period begins.









GET IN TOUCH





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